LANSING BWL Hometown Energy Savers

2026 Non-Lighting Incentive Application

Commercial & Industrial Program

Ready to get your incentive?

Follow these 3 simple steps

This application form is for projects completed between January 1, 2026 and December 31, 2026. For more detailed information, refer to the Terms and Conditions included with this application.

Step #1: Determine if pre-approval is necessary

If your project does not fall into one of these categories noted, proceed to Step #2.

If your project requires pre-approval, to ensure that your project is eligible and to reserve funds, please submit a pre-approval application to include:

- Information in Sections 1 - 3 on page 2
- Completed worksheet(s) that are applicable to your project (found on page 4 and beyond),
- Itemized quote/proposal with model numbers and expected external (third-party) labor costs (if available), and
- Product specification sheets for all equipment to be installed.

Please note:

- All projects are subject to a possible inspection before and/or after work is performed.
- All projects which require pre-approval must receive a reservation letter before equipment is installed.
- If your project does require pre-approval and meets the pre-approval criteria, you will receive a letter indicating that funds have been reserved. Expect your pre-approval reservation letter within 2-4 weeks once all documentation is received.
- **The annual customer cap is $100,000 per meter.**

Does your project need pre-approval?

Yes, if your project includes:

- Custom measures
- Prescriptive incentives totaling more than $10,000
- All new construction and major renovation projects that have two or more major system replacements (HVAC, lighting, building envelope, controls)

Step #2: Complete your project

Ask your contractor to generate detailed itemized invoices with complete model numbers.

- If your project does not require pre-approval: Following the specifications listed in this application, install your equipment.
- Following the specifications listed in this application, install your equipment within 90 days or by the date indicated on your pre-approval reservation letter. Applications that are not completed within 90 days or by the date indicated on the pre-approval letter are subject to cancellation. Contact a program representative early if you need more time. Requests of an extension must be made in writing. The program manager has the sole authority to grant extension requests.

Step #3: Get your incentive

Once your project is complete, it's time to request your incentive. Within 30 days of project completion, you must submit:

- Payee and W9 Information with signed Customer Certification (Sections 4 - 6 on page 3),
- Completed or revised incentive application worksheet(s),
- Detailed itemized invoice(s) for equipment and any applicable external labor costs,
- Product specification sheets of equipment for which an incentive is requested, and
- Project completion date.

Once completed paperwork is submitted, your application will be reviewed and processed for payment. Incentive payments are made by check and are usually mailed within four to six weeks.

Submit your documents via:

Fax
(608) 646-7682

Email
hometown@slipstreaminc.org

PLEASE CALL (800) 573-3503 FOR QUESTIONS ABOUT THIS APPLICATION.

All Applicants: Fill Out Sections 1 - 3. For completed projects not requiring pre-approval, complete Sections 4 - 6 at the same time as Sections 1 - 3.

For Pre-Approval projects: Complete Sections 4 - 6 when project is complete.

SECTION 1: Customer & Project Information

Customer Name (as shown on your electric utility bill):			
Customer Mailing Address:	City:	State:	ZIP:
What is the predominant use of the building space where equipment was installed? (check one) ☐ Office ☐ Retail ☐ Warehouse ☐ Restaurant ☐ Grocery/Supermarket ☐ Manufacturing ☐ Lodging ☐ School: K-12 ☐ School: College ☐ Healthcare facility ☐ Agriculture ☐ Multi-family ☐ Other/Misc_____			
How did you learn about the program? ☐ BWL Customer Service ☐ BWL Website ☐ Mail/Bill Insert ☐ Social Media ☐ Community Event ☐ Newspaper ☐ Radio/Podcast ☐ Contractor ☐ In Store ☐ Word-of-Mouth ☐ Other _____			

SECTION 2: Job Site Information

Job Site Name (if different than customer name):	Project Contact Person Name:		
Project Contact Telephone: ☐ Office Number ☐ Mobile Number	Project Contact Email:		
Job Site Street Address (physical location):	City:	State: MI	ZIP:
BWL Electric Account Number:	What is the project completion date?		
Project Type: ☐ Existing facility equipment replacement/retrofit ☐ New construction ☐ Major renovation ☐ Addition/expansion			

SECTION 3: Trade Ally (Contractor) Information

Trade Ally Name (or indicate if self install):	Trade Ally Contact Person Name:		
Trade Ally Telephone:	Contact Email:		
Trade Ally Mailing Address:	City:	State:	ZIP:

Submit your documents via:

Fax
(608) 646-7682

Email
hometown@slipstreaminc.org

All applicants fill out this information. For pre-approved projects, this may be submitted AFTER the project is completed.

SECTION 4: Payee and Mailing Address

Mail Check to: ☐ Customer Mailing Address (above) ☐ Job Site Address ☐ Payee W-9 Address ☐ Alternate Pay Address (complete below)			
Alternate Pay Address (if checked above):	City:	State:	ZIP:
Make Incentive Check Payable to (payee): ☐ BWL Customer ☐ Landlord ☐ Trade Ally Contractor			

ONLY IF incentive check is being made payable to a third-party landlord or Trade Ally per check box above, the BWL customer must confirm this incentive reassignment arrangement by signing below:

I, the BWL Customer, am authorizing reassignment of the incentive payment to the third-party payee named below, and I understand that I will not be receiving the incentive payment. I also understand that my release to a third-party does not exempt me from the program requirements outlined in the Terms and Conditions.

BWL Customer Signature

Signature	Print Name	Title	Date

SECTION 5: Payee IRS Form W-9 Information

(Submit IRS Form W-9 for payee OR fill out this section completely. This section may be omitted only if IRS Form W-9 for payee is submitted.)

Payee Legal Name (as shown on income tax return):	Payee Business Name (if different than payee legal name):		
Payee Legal Address:	City:	State:	ZIP:

Check the appropriate box for federal tax classification; check only one of the following seven boxes:

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Other tax exempt organization or gov't agency

☐ LLC - Enter the tax classification (C = C corporation, S = S corporation, P = partnership):_____

Note: For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.

Payee Tax Identification Number (TIN) (Complete ONE only. Must match payee legal name above.)

FEIN #: ____ ____ – ____ ____ ____ ____ ____ ____ ____ OR SSN: ____ ____ ____ – ____ ____ – ____ ____ ____ ____

Certification: The following certifications are required in order for this form to substitute for the IRS Form W-9. Under penalties of perjury, I certify that:
1. The payee's TIN is correct. 2. The payee is not subject to backup withholding due to failure to report interest and dividend income. 3. The payee is a U.S. citizen. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding. I, the third-party payee, certify that I have read and complied with the Terms and Conditions of this application.

Payee Signature: /s/	Print Name:	Title:	Date:

SECTION 6: BWL Customer Certification

I hereby certify that: 1. The information contained in this application is accurate and complete. 2. All rules of this incentive application have been followed. 3. I have read and understand the Terms and Conditions included with this document. I agree to verification of equipment installation which may include a site inspection by a program or utility representative. I understand that I am not allowed to receive more than one incentive from this program on any piece of equipment. I hereby agree to indemnify, hold harmless and release the utility and the utility's contractors from any actions or claims in regard to the installation, operation and disposal of equipment (and related materials) covered herein, including liability from any incidental or consequential damages. I have elected to utilize electronic signatures. I understand and intend that a legal signature is formed by typing my name on this document. If any of the parties do not wish to sign this document electronically, all must opt out together and print a paper copy to sign manually.

Customer Signature: /s/	Print Name:	Project Completion Date:

Variable Frequency Drives

Install new variable frequency drives (VFD) that meet the following requirements:

- Used in conjunction with pumping or air handling (i.e., fan or blower) application only. Other uses may qualify for a custom incentive.
- The pump or air handling system must operate a minimum of 2,000 hours annually. Otherwise, you may apply for a custom incentive.
- Individual motors retrofitted with VFD may not exceed 500 horsepower. Use the C&I Custom Application in this case.
- For new construction projects, HVAC pump motors must be <10 hp and HVAC fan motors must be <10 hp.
- Redundant or back-up units do not qualify. Routine replacement of existing VFDs does not qualify.
- VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal. Units installed only to allow soft starts are not eligible.
- The system controlled must have significant load diversity that will result in savings through motor speed variation.
- VFDs added to chillers and air compressors do not qualify for this prescriptive incentive.
- Variable frequency drives may not be beneficial in pump systems where static head makes up a large portion of the total system head. It is also important that the load on the system vary over time to take advantage of the savings that a VFD can provide. Be sure to understand these aspects of your system and discuss them with the equipment vendor in advance of applying VFD technology.
- Pump or fan utilizing variable speed ECM motor technology may also qualify for this measure.

If the VFD is serving an HVAC system, please answer the following:

Indicate type of air conditioning system:
☐ Rooftop Unit or Split-System ☐ Air-Cooled Chiller ☐ Water-Cooled Chiller ☐ Other: _____ ☐ None

Does the system have an economizer?
☐ Yes ☐ No

Describe the associated HVAC system:
☐ Constant Volume (CV) ☐ Variable Air Volume (VAV) ☐ Other: _____

Incentive Rates:

HVAC Pump	$95 per hp controlled		**HVAC Fan**	$80 per hp controlled
Process Pump	$95 per hp controlled		**Process Fan**	$80 per hp controlled
Irrigation Pump	$25 per hp controlled		**Cooling Tower Fan**	$40 per hp controlled
Other Well Pump	$35 per hp controlled		**Other Qualifying Uses**	$80 per hp controlled

Enter the information for each new variable frequency drive for which you are claiming an incentive in the table below. Attach additional copies of this page if you are claiming incentives on more than three variable frequency drives.

VFD Application	Incentive Rate	VFD Manufacturer & Model Number	Equipment Operating Hours (2,000 hr/yr min)	HP Controlled by VFD	Quantity of VFDs	Subtotal (Qty x HP x Incentive Rate)
Check one: ☐ HVAC Chilled Water Pump ☐ HVAC Heating Pump ☐ Process Pump ☐ Pool Pump ☐ Irrigation/Well Pump ☐ Boiler Draft Fan ☐ Cooling Tower Fan ☐ HVAC Fan ☐ Process Fan ☐ Other: _____	$_____ per hp controlled					0.00 $
Check one: ☐ HVAC Chilled Water Pump ☐ HVAC Heating Pump ☐ Process Pump ☐ Pool Pump ☐ Irrigation/Well Pump ☐ Boiler Draft Fan ☐ Cooling Tower Fan ☐ HVAC Fan ☐ Process Fan ☐ Other: _____	$_____ per hp controlled					0.00 $
Check one: ☐ HVAC Chilled Water Pump ☐ HVAC Heating Pump ☐ Process Pump ☐ Pool Pump ☐ Irrigation/Well Pump ☐ Boiler Draft Fan ☐ Cooling Tower Fan ☐ HVAC Fan ☐ Process Fan ☐ Other: _____	$_____ per hp controlled					0.00 $
					A. Subtotal of Chart Above =	$ 0.00
					B. VFD Project Cost =	$
					VFD Incentives Requested (Lesser of A or B)	$ 0.00

Electric Chiller

Custom incentives may be available for chillers with efficiencies well above code requirements as defined in ASHRAE 90.1-2013, Table 6.8.1-3 “Water-Chilling Packages - Efficiency Requirements”.

Chiller-specific guidelines:

- Manufacturer specification sheets for items installed must be submitted and the full product identification/model number must be shown on the invoice. Chiller specifications must include capacity, full-load efficiency and IPLV per AHRI standard 550/590 test procedure.
- The ASHRAE Path A or Path B used to demonstrate code compliance must be provided and will be used to estimate savings for a prospective incentive.
- Chillers purchased or installed for backup or redundant systems are not eligible for an incentive.
- This measure is eligible for new construction projects.

Electric Chiller Tune-Up

- Incentive is available for air-cooled or water-cooled electric chillers used for either space or process cooling.
- Incentive is available no more than once in a 24-month period. Not eligible for new construction projects.
- “Economizer” refers to a system economizer on the water-side, air-side, or both. Economizer is not necessarily part of the chiller itself.
- Submit an invoice detailing the work performed and which/how many units were serviced, and on what date. If service was performed under an annual service agreement, send a copy of the contract and latest billing statement.
- Provide documentation for each unit’s capacity in tons. This can be a manufacturer’s spec. sheet or the service provider’s work order/inspection checklist or invoice.
- Tune-up service must include the following normal maintenance items (as applicable):
  - Air cooled condenser coil cleaning
  - System pressure check and adjust
  - Filter inspect or replace
  - Belt inspect or replace
  - Economizer condition check and repair
  - Contactors condition
  - Evaporator condition
  - Compressor amp draw
  - Supply motor amp draw
  - Condenser fan(s) amp draw
  - Liquid line temperature
  - Sub-cooling and super heat
  - Suction pressure and temperature
  - Oil level and pressure
  - Low pressure controls
  - High pressure controls
  - Crankcase heater operation
  - Water cooled chiller condenser tube cleaning
  - Water cooled chiller evaporator

UNIT 1	**Equipment Type:** ☐ Air-Cooled Chiller with Economizer ☐ Air-Cooled Chiller with no Economizer ☐ Water-Cooled Chiller with Economizer ☐ Water-Cooled Chiller with no Economizer	Manufacturer:	Model #:
		Date of Previous Service:	Current Service Date:
		Equipment Capacity in Tons (provide documentation):	
UNIT 2	**Equipment Type:** ☐ Air-Cooled Chiller with Economizer ☐ Air-Cooled Chiller with no Economizer ☐ Water-Cooled Chiller with Economizer ☐ Water-Cooled Chiller with no Economizer	Manufacturer:	Model #:
		Date of Previous Service:	Current Service Date:
		Equipment Capacity in Tons (provide documentation):	

Did you indicate equipment type and capacity in tons for each unit above? (required to receive incentive) ☐ Yes

A. Total equipment capacity of all units above with economizer (in tons)_____ X $10 per ton =	$ 0.00
B. Total equipment capacity of all units above without economizer (in tons)_____ X $20 per ton =	$ 0.00
C. Sum of A and B above =	$ 0.00
D. Cost of Service =	$
Chiller Tune-Up Incentives Requested Lesser of C or D above	$ 0

Computer Room Air Conditioning (CRAC)

Measure		Incentive	Total Cooling	Incentive Total
High Efficiency CRAC Unit* Must meet minimum efficiency requirements shown below which vary by proposed or actual operating temperature of air returning to the CRAC unit: ■ Air Cooled: If return air temperature ≤ 75°F, minimum SCOP 2.20 ■ Air Cooled: If return air temperature is > 75°F and ≤ 85°F, minimum SCOP 2.78 ■ Air Cooled: If return air temperature is > 85°F, minimum SCOP 2.82 ■ Water Cooled: If return air temperature ≤ 75°F, minimum SCOP 2.51 ■ Water Cooled: If return air temperature > 75°F and ≤ 85°F, minimum SCOP 2.97 ■ Water Cooled: If return air temperature is > 85°F, minimum SCOP 2.73 ■ Glycol Cooled: If return air temperature ≤ 75°F, minimum SCOP 2.08 ■ Glycol Cooled: If return air temperature is > 75°F and ≤ 85°F, minimum SCOP 2.53 ■ Glycol Cooled: If return air temperature is > 85°F, minimum SCOP 2.47	Air cooled	$3.50 / MBH	_____ MBH	0.00 $
	Water cooled	$3.50 / MBH	_____ MBH	0.00 $
	Glycol cooled	$4 / MBH	_____ MBH	0.00 $
Air Side Economizer for Air Cooled CRAC Unit* Indicate the proposed or actual operating temperature of air returning to the CRAC unit: ☐ Return air temperature ≤ 75°F ☐ Return air temperature is > 75°F and ≤ 85°F ☐ Return air temperature is > 85°F		$30 / MBH	_____ MBH	0.00 $
Refrigerant Economizer for Air Cooled CRAC Unit* Indicate the proposed or actual operating temperature of air returning to the CRAC unit: ☐ Return air temperature ≤ 75°F ☐ Return air temperature is > 75°F and ≤ 85°F ☐ Return air temperature is > 85°F		$12 / MBH	_____ MBH	0.00 $
Glycol Economizer for Glycol Cooled CRAC Unit* Indicate the proposed or actual operating temperature of air returning to the CRAC unit: ☐ Return air temperature ≤ 75°F ☐ Return air temperature is > 75°F and ≤ 85°F ☐ Return air temperature is > 85°F		$22 / MBH	_____ MBH	0.00 $
Data Room Hot/Cold Aisle Configuration ■ For converting existing computer rooms without hot-aisle and/or cold-aisle containment to a new configuration with hot-aisle and/or cold-aisle containment. ■ Reconfiguration must result in at least a 5°F return air temperature increase. ■ New construction projects are not eligible. Indicate the CRAC unit cooling system type: ☐ Air cooled ☐ Water cooled ☐ Glycol cooled Indicate the return air temperature prior to the reconfiguration: _____°F Indicate the return air temperature after the reconfiguration: _____°F		$4 / MBH	_____ MBH	0.00 $

Measure	Fan HP Controlled	Incentive	Quantity of VFDs	Incentive Total
VFD on Existing CRAC Unit Process Fans*		$150 / HP		$ 0.00

CRAC Incentives Requested:	$ 0.00

* Eligible for new construction projects.

Split-System, Central Packaged, Unitary and Rooftop Unit Air Conditioning

Custom incentives may be available for air conditioning equipment with efficiencies well above code requirements. Due to high efficiencies already required by code, incentives tend to be low, especially for larger tonnage equipment.

Air-Source and Ground-Source Heat Pump

Custom incentives may be available for heat pump equipment which is used for both heating and cooling. Residential-type equipment used in commercial space must meet the following requirements: minimum 15.0 SEER (14.2 SEER2) and 8.5 HSPF (7.1 HSPF2) for central ASHP; 17.0 SEER (16.0 SEER2) and 9.0 HSPF (7.8 HSPF2) for mini-split ASHP; 19.0 EER for ground-source HP. Commercial-type equipment must have AHRI heating and cooling efficiencies which are better than code required levels. Use the Commercial and Industrial Custom Incentive application form to apply.

Other HVAC Equipment

Measure	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
Variable Speed ECM Blower Motor for Furnace or AHU* ■ For equipping a furnace, unit ventilator, fan coil unit, or light duty air handling unit with an integrated variable speed motor. ■ Measure applies to new systems or retrofitting existing equipment. If retrofitting existing equipment, motor replaced must be constant speed.	$95 per HP		0.00 $
Smart Thermostat ■ Must feature occupancy-sensing capability, such as motion sensors and/or GPS geofencing with setback. ■ For simple, single-zone HVAC systems replacing manual or standard programmable thermostat. ■ Thermostat must control an HVAC system that includes mechanical cooling and/or electric heat. ■ Limit one thermostat per system. If multiple smart thermostats are being claimed, provide total square footage controlled by all of them.	$20 per 1000 sq ft	Indicate number of sq ft of building area controlled by the smart thermostat: _____	0.00 $
Hotel Guest Room Energy Management ■ Incentive is for occupancy-based guest room energy management controls. ■ Occupancy control may be key-activated or sensed due to motion or body heat and must control the HVAC system serving the room. Front desk-only controls are not eligible. ■ Incentive is per guest room controlled, not per sensor. ■ New construction installations are **not** eligible.	$75 if room has electric heat $15 if room has gas or other non-electric heat		0.00 $ 0.00
Packaged Terminal Heat Pump (PTHP)* ■ PTHP replacing packaged terminal air conditioner (PTAC) with electric resistance heat. Replacement of existing PTHP does not qualify. ■ Unit must be AHRI listed as a commercial PTHP. ■ All efficiency ratings will be verified using the AHRI database (ahridirectory.org). ■ The equipment size category (BTU/hr) is based on the cooling capacity value of the unit. ■ Must meet both heating and cooling specifications for these equipment size categories: ☐ PTHP <7,000 BTU/hr: 13.1 EER, 3.6 COP ☐ PTHP 7,000 BTU/hr - 15,000 BTU/hr: 11.8 EER, 3.5 COP ☐ PTHP >15,000 BTU/hr: 10.5 EER, 3.4 COP PTHP replacing packaged terminal air conditioner (PTAC) with electric resistance heat. Replacement of existing PTHP does not qualify.	$250 per PTHP		0.00 $
Occupancy Sensor Control for HVAC* ■ Installation of new controls to an existing EMS system which automatically switches the HVAC system to occupied and unoccupied mode based on occupancy sensors. ■ Pre-approval recommended. ■ Provide wiring schematic with application.	$75 per 1,000 sq ft		0.00 $
Constant Volume AHU to VAV ■ Converting constant volume air handling system to a variable air volume system. ■ Must have reheat and supply at least four zones. ■ Pre-approval recommended.	$500 per 1,000 sq ft		0.00 $
* Eligible for new construction projects.		**Other HVAC Incentives Requested**	0.00 $

Commercial Refrigeration

Commercial Refrigeration Measures		Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
Night Cover for Open Refrigerated Grocery Display* ■ Applies to professionally-installed, "permanent," night curtain products only. ■ Linear foot measurement is the side-to-side (not top-to-bottom) measured width of all installed night curtains. ■ The store must have a minimum of six non-operating hours per day to qualify for this incentive. Indicate number of hours per day the cover is in use:_____		$7.50 per linear foot		0.00 $
No Heat Reach-in Case Door* ■ Replace existing case door with anti-sweat heaters with special glass door that requires no anti-sweat heat. ■ Retrofit of existing doored reach-in cases or installation of new cases with no-heat doors are eligible.		$125 per door		0.00 $
Anti-Sweat Heater Control ■ Install equipment that senses the relative humidity in the air outside of the display case and reduces or turns off the glass door (if applicable) and frame anti-sweat heaters at low humidity conditions. ■ Equipment must control heaters on frame and mullion in all instances, and door, if equipped with heater. ■ For retrofit in existing stores only. Not for new construction.		$80 per door controlled		0.00 $
LED Lighting in Freezer or Cooler Case* ■ Enter linear ft of LED installed in place of fluorescent tube, not number of fixtures. ■ DLC Qualified Products are recommended. ■ Not for replacement of existing LED lights. ■ Lighting must be manufactured for use in coolers or freezers and must be clearly labeled as such on product literature. Manufacturer Name: _____ Model #: _____		$10 per linear foot		0.00 $
Occupancy Sensor for LED Lighting in Reach-in Case* ■ Sensors for both end-of-aisle and individual cases qualify. ■ Enter the quantity of doors controlled by sensors, not the number of sensors.		$6 per door		0.00 $
Walk-in or Reach-in Case Cooler/Freezer ECM Evaporator Fan Motor Replacing Shaded-Pole Motor ■ Not eligible for new construction or facilities that did not previously have refrigeration equipment.		$100 per motor		0.00 $
Walk-in or Reach-in Case Cooler/Freezer ECM Evaporator Fan Motor Replacing PSC Motor		$40 per motor		$ 0.00
Evaporator Fan Demand Controls* ■ For the installation of controls in walk-in coolers and freezers. ■ The controller reduces airflow of the evaporator fans when there is no refrigerant flow. ■ Must control a minimum of 1/20 HP where fans operate continuously at full speed. ■ Must reduce fan motor power by at least 75 percent during off cycle.		$120 per S-P controller		$ 0.00
		$120 per PSC controller		$ 0.00
		$40 per ECM controller*		$ 0.00
Strip Curtain for Walk-in Cooler/Freezer ■ Must be put in a doorway separating a walk-in cooler/freezer where no curtains previously existed, or current curtains are exceptionally deteriorated.	for Walk-in Cooler	$5 per sq ft of doorway		$ 0.00
	for Walk-in Freezer	$25 per sq ft of doorway		$ 0.00
Automatic High-Speed Door* ■ For commercial or industrial refrigeration facility with freezer, cooler, and/or dock areas with different temperature set points that are currently separated by strip curtains. ■ For hydraulic or motorized automated doors.	Between freezer and cooler	$70 per sq ft of doorway		$ 0.00
	Between freezer and dock	$100 per sq ft of doorway		$ 0.00
	Between cooler and dock	$15 per sq ft of doorway		$ 0.00
Door Gaskets - Cooler/Freezer ■ Install new gaskets to reduce air infiltration on a cooler or freezer door.		$5 per linear foot		$ 0.00

Food Service

Food Service Measures		Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
ENERGY STAR® Commercial Solid Door or Glass Door Freezer*† ■ Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; print a copy of that page of the list and send with your application. Model #: _____		$50 per unit		0.00 $
ENERGY STAR Commercial Solid Door or Glass Door Refrigerator*† ■ Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; print a copy of that page of the list and send with your application. Model #: _____		$50 per unit		0.00 $
ENERGY STAR Ice Machine*† ■ Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; print a copy of that page of the list and send with your application. Model #: _____		$50 per unit		0.00 $
ENERGY STAR-Qualified Commercial Dishwasher* ■ Under counter unit with electric booster. ■ Max 0.86 Gal/rack		$300 per unit		0.00 $
Pre-Rinse Sprayer ≤0.68 gpm* ■ Electric water heating required for both primary and booster.		$50 per sprayer		$ 0.00
ENERGY STAR Electric Steam Cooker 3-6 Pan*† Model #: _____		$1,250		$ 0.00
ENERGY STAR Hot Holding Cabinet (all sizes)*† Model #: _____		$200 per unit		$ 0.00
ENERGY STAR Electric Fryer*† Model #: _____		$150 per frypot		$ 0.00
ENERGY STAR Electric Griddle*† Model #: _____		$200 per griddle		$ 0.00
ENERGY STAR Electric Convection Oven*† Model #: _____		$300 per cavity		$ 0.00
Combination Oven/Steamer* ■ Electric only. ■ Minimum cooking energy efficiency in steam mode: 55 percent. ■ Minimum cooking energy efficiency in convection mode: 76 percent.		$1,300 per oven		0.00 $
Refrigerated and Non-Refrigerated Vending Machines Miser* ■ Must use a passive infrared sensor to turn off the machine when the surroundings are unoccupied.	Refrigerated	$60 per machine controlled		$ 0.00
	Non-Refrigerated	$30 per machine controlled		$ 0.00
Food Service and Commercial Refrigeration Incentives Requested				$ 0.00

* Eligible for new construction projects.

† Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; print a copy of that page of the list and send with your application.

Industrial Equipment

Measure	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
Fiber Laser Replacing CO2 Laser* ■ Unit must be mechanically cooled. ■ 2-shift: Must run at least 4,000 hrs ■ 3-shift: Must run at least 6,000 hrs	2-shift: $1,500 per output kW		$ 0.00
	3-shift: $2,500 per output kW		$ 0.00
Industrial 3-Phase High-Frequency Battery Charger* ■ New 3-phase high frequency charger with ≥92% power conversion efficiency. ■ Minimum 2,000 hours per year operation. ■ New charger must replace a ferroresonant or silicon controlled rectifier (SCR) charger. ■ This measure is only applicable to battery charging for forklifts and other non-road electric vehicles.	1-shift (2,000 to <4,000 hrs/yr) operation: $100 per charger		0.00 $
	2-shift (4,000 to <6,000 hrs/yr) operation: $200 per charger		0.00 $
	3-shift (≥6,000 hrs/yr) operation: $260 per charger		$ 0.00
High Efficiency Welder* ■ Replace transformer-rectifier power source welder with new inverter power source welder. ■ Welding process must be used ≥1,000 hrs/yr. Hours of operation refers to welder on/ready time, not necessarily arc time.	Welding process used 1,000 to <4,000 hrs/yr: $100 per welder		0.00 $
	Welding process used ≥4,000 hrs/yr: $425 per welder		0.00 $
Cogged Belt Drives* ■ For replacement of standard V-belt drives with cogged belt drives operating at least 1,200 hrs/yr.	1 - 25 hp: $5 per hp		$ 0.00
	30 - 500 hp $5 per hp		$ 0.00
Synchronous Belt Drive* ■ For replacement of standard V-belt drives with synchronous belts and matching pulleys operating at least 1,200 hrs/yr. ■ Motor must be controlled with VFD.	1 - 25 hp: $10 per hp		$ 0.00
	30 - 500 hp: $10 per hp		0.00 $
Electric Tool Replacing Pneumatic Air Tool **Compressed Air Engineered Nozzles for Blow-off**	See C&I Compressed Air Application for more information		
Industrial Equipment Incentives Requested			$ 0.00

* Eligible for new construction projects.

Miscellaneous Equipment

Measure		Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
High Volume Low Speed Fans* ■ Speed must be controlled by a VFD.	18' fan blade diameter	$375		$ 0.00
	20' fan blade diameter	$500		$ 0.00
	22' fan blade diameter	$650		$ 0.00
	24' fan blade diameter	$750		$ 0.00
Heat Pump Water Heater* ■ Must replace electric water heater. ■ COP ≥ 3.0 required.	10 to 50 MBH	$1,500		$ 0.00
	50 to 100 MBH	$3,500		$ 0.00
	100 to 300 MBH	$10,000		$ 0.00
	300 to 500 MBH	$20,000		$ 0.00
	Above 500 MBH	$30,000		$ 0.00
Optimized Snow Melt Controls* ■ System must shut down completely (no idle mode) when no precipitation is present. ■ Controller must monitor forecasts and raise the slab temperature to 32 degrees F eight hours before expected precipatation. ■ A slab moisture sensor must be used to signal controller to raise slab temperature to 40 degrees F when precipitation is present.		$9 per 1,000 sq ft		0.00 $
High Efficiency Hand Dryer* ■ High efficiency hand dryer must be electric and must draw ≤1500 Watts and have a cycle time of 15 seconds or less.		$65 each		0.00 $
Engine Block Heater Timer* ■ Must be UL-listed for outdoor use. ■ Heater should turn on less than 2 hours prior to start-up time. ■ Timer should contain a thermostat that turns off the heater if the air temperature is higher than a pre-set temperature.		$45 each		0.00 $
Miscellaneous Equipment Incentives Requested				$ 0.00

* Eligible for new construction projects.

Terms and Conditions

1. Eligibility: These incentives are offered by the Lansing Board of Water & Light (BWL) under the Hometown Energy Savers Program to eligible commercial and industrial electric customers in good standing within the BWL service territory installing energy efficient equipment which results in a permanent reduction in electrical energy usage (kWh). This application form is for facilities with a commercial or industrial electric meter or rate code. For questions regarding eligibility, call (800) 573-3503.

2. Incentive Offer: Energy efficient equipment eligible for incentives from the BWL must be installed and operational by December 31, 2026. Pre-approval is required for all custom projects, and for prescriptive projects with an expected incentive value over the specified amount on the application. For projects requiring pre-approval, the applicant has 90 days or the date indicated on the pre-approval reservation letter to complete the project and submit final documentation. Applications that are not completed within 90 days or the date indicated on the pre-approval letter are subject to cancellation. Additionally, invoice(s) and other required final project documentation and program forms related to the project must be accurately completed and submitted to Hometown Energy Savers within 30 calendar days of installation (project completion) and no later than December 31, 2026. The BWL reserves the right to request additional supporting documentation as deemed necessary to ensure measure eligibility and verify that the expected energy savings will occur. Any customer who submits an incomplete application will be notified of deficiencies upon review of the application; the application will not be processed until all information is received. Please keep a copy for your records. Incentives are calculated based on program incentive rates and shall not exceed 100% of the total project cost, including materials, sales tax, external (third-party) labor, permits, equipment rental, and disposal. Internal labor (e.g., non-contracted labor) may not be included in the cost of the project. Program incentives are offered until approved funds are exhausted or December 31 of each program year, whichever comes first.

3. Project Documentation Requirements: Customers will have to provide the BWL with the documentation as listed in the instructions. If Customer does not provide the required project documents to the BWL at pre-approval and verification stages, the project may be disqualified from the program. The project may also be disqualified if pre-approval is not received, unless otherwise noted on the application. By participating in the program, the customer acknowledges and understands that it is necessary for the BWL to store, use and share the information contained in this application, as well as information collected in connection with this project. Through participation the customer authorizes the BWL to collect, store and consider customer data for its internal and program purposes and to share the customer data with third-party vendors/contractors who are doing work on the BWL's behalf.

4. Energy Efficiency Improvement Qualifications: Savings resulting from peak shaving, demand limiting, power generation, renewable energy (including solar PV and wind), or operating schedule changes does not qualify. To qualify, lighting equipment must have a planned minimum usage of 1,800 hours per year. Non-lighting equipment must have a planned minimum usage of 1,500 hours per year unless otherwise specified. If Customer's equipment does not meet required usage hours per year, an incentive may not be offered, except for equipment incentivized under the Custom program offering. All removed materials, including lamps and ballasts, must be permanently taken out of service, and disposed of in accordance with local codes and ordinances. Resale of replaced equipment is expressly forbidden. If Customer has questions or concerns about above qualifications, Customer may contact Hometown Energy Savers to discuss.

5. Incentive Limit: Prescriptive project applications may receive or cumulate a maximum of $100,000 in incentives per electric meter each calendar year. Project incentives cannot exceed the project cost but also shall not exceed the incentives set by the BWL for each measure on the application Worksheet(s). Maximum incentive awards for Custom projects are $100,000 per electric meter each calendar year and are limited to 100% of the total project cost. A total annual customer cap of $250,000 is applied to any one customer per calendar year, cumulating both custom and prescriptive applications if applicable as long as funds are available.

6. Compliance:

- All projects must comply with applicable federal, state, and local laws.
- All equipment must be new or retrofitted with new components.
- The purchase and installation of used or refurbished equipment is not eligible for incentives.
- Existing equipment replaced with new equipment must be removed and/or permanently disconnected.
- Equipment must meet specification requirements as defined in application Worksheets and Equipment Guidelines.
- Customers may submit multiple projects in a calendar year; however, the incentive totals may not exceed the annual incentive cap without utility authorization.

7. Payment: Approved Final Applications usually receive payment within 4-6 weeks of signed payment approval. Incentive payments are made by check and may arrive in multiple checks. Incomplete applications will either delay payments or result in denial of application approval. The BWL reserves the right to refuse payment and disqualify Customer from participating in the program if the customer or their contractor violates any program Terms and Conditions. The qualified equipment must be installed and operating for the rated life of the product(s) or for a period of three (3) years from receipt of incentive, whichever is longer. If the qualified equipment is removed or replaced with less efficient equipment, or if Customer ceases to be a customer of the BWL during the three (3) years, Customer shall refund a prorated amount of incentive dollars based on the time installed within thirty (30) days of receipt of notice from the BWL.

8. Inspection: Hometown Energy Savers staff may conduct inspection(s) of the project site to survey existing conditions and/or verify installation of new equipment prior to approval of incentive award.

9. Publicity: The BWL reserves the right to publicize Customer's participation in this program unless Customer specifically requests in writing otherwise. Send opt-out requests to hometown@slipstreaminc.org.

10. Program Discretion: Incentives are available on a first-come, first-served basis. Incentive amounts and offerings are subject to change and/or termination without notice and at the discretion of the BWL.

11. Logo Use: Customers or trade allies may not use the Hometown Energy Savers or the BWL name or logo in any marketing, advertising, or promotional material without written permission. Send requests to hometown@slipstreaminc.org.

12. Disclaimers: The BWL:

- does not endorse any particular manufacturer, product, labor, or system design by offering this program.
- is not responsible for any tax liability imposed on the customer as a result of the payment of incentives. The BWL is tax exempt; Federal ID #38-600577.
- does not expressly or implicitly warrant the performance or energy savings of installed equipment or contractor's quality of work (contact your contractor for detailed warranties).
- is not responsible for the proper disposal/recycling of any waste generated as a result of this project.
- is not liable for any damage caused by the installation of the equipment and/or for any damage caused by the malfunction of the installed equipment.
- is not responsible for items (incentive applications, supporting documentation, and/or incentive checks) lost or damaged in the mail.
- nor its consultants, contractors and/or subcontractors, shall have any responsibility for the discovery, presence, handling, removal, disposal of, or exposure to hazardous materials of any kind in connection with customer's facility, including without limitation, asbestos, asbestos products, PCBs, or any other toxic substances.

13. Indemnification: Customer shall, to the fullest extent permitted by law, indemnify and hold harmless the BWL and the City of Lansing, and their officers, agents, and employees harmless from and against all losses and litigation expenses arising out of or resulting from the performance of work hereunder and caused, in whole or part, by any act or omission of Contractor. The BWL shall further be entitled to all cost (which include both internal and external) incurred in the process of enforcing this or any other provision under this Agreement. This provision is not intended and is not to be construed as a waiver of the defense of governmental immunity otherwise available nor is it intended to grant third party beneficiary status to any person or entity.

14. Governing Law: This agreement shall be exclusively governed by and interpreted in accordance with the laws of the State of Michigan. Any litigation between the parties shall be prosecuted only in the state or federal courts located in Ingham County, Michigan.

15. Intellectual Property: No rights in copyright, patents, trademarks, trade secrets, or other intellectual property are granted to Contractor and/or Subcontractor except as expressly provided under these Terms. Contractor and/or Subcontractor will not register or use any mark and/or internet domain name that contains any BWL intellectual property.

16. Trade Ally Information: The term "trade ally" refers to the company/contractor who provides or installs equipment for a customer who is seeking a program incentive. If the project was completed by more than one trade ally (example: equipment was purchased from one trade ally but installed by another trade ally) and the incentive is being paid to the utility customer, please enter the information of the trade ally who installed the equipment in the Trade Ally (Contractor) Information section on the application. The utility customer may authorize payment of the incentive directly to the trade ally or other third-party payee in Section 4. If the trade ally or other third-party is to be the payee, they must either complete Section 5 or submit an IRS Form W-9. Trade allies participating in the program must adhere to standards of acceptable behavior and performance. A violation of these standards could result in removal from the program. Should an alleged violation occur, the trade ally will be contacted.

17. Non-disclosure: The Hometown Energy Savers program agrees not to disclose project information, such as pricing, proprietary equipment specifications, or other intellectual property. Such information will be used by program staff only for the purpose of validating and fulfilling incentive applications. Such information will not be shared outside of the program.

18. Delivery: Applications must be delivered via email to hometown@slipstreaminc.org or via fax to (608) 646-7682.