



**BOARD OF WATER AND LIGHT  
SPECIAL BOARD MEETING AGENDA/PUBLIC NOTICE  
December 14, 2021, 5:30 p.m.  
REO Town Depot, 1201 S. Washington Ave., Lansing, Michigan**

Pursuant to Section 1, 1.2 of the Board of Water & Light's Rules of Procedures, Board of Water & Light's Chairperson David Price has called a special meeting of the Board of Commissioners on December 14, 2021, at 5:30 p.m.

BWL full meeting packets and public notices/agendas are located on the official web site at <https://www.lbwl.com/about-bwl/governance>.

1. Call to Order
2. Roll Call
3. Pledge of Allegiance
4. Public Comment  
*Members of the public are welcome to speak to the Board on the agenda subjects. Anyone wishing to comment on any matter not on the agenda may do so immediately prior to adjournment.*
5. Purpose of the Meeting
  - a. Special Electric Service Contract for Large Manufacturing Customer
6. Manager's Remarks
7. Commissioners' Remarks
8. Public Comment  
*Members of the public are welcome to speak to the Board on any Board of Water and Light subject.*
9. Motion of Excused Absence
10. Adjournment

Posted December 10, 2021

## **PROPOSED RESOLUTION: SPECIAL ELECTRIC SERVICE CONTRACT FOR LARGE MANUFACTURING CUSTOMER**

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**WHEREAS**, The Lansing Board of Water & Light (“BWL”) is committed to being the “Utility of the Future” while supporting community growth. The BWL will provide carbon neutral utility products, services and programs that are financially accessible to all customers with exceptional customer service. This will be accomplished by utilizing evolving, cutting-edge technology, as well as partnering with the Greater Lansing region and a highly skilled, diverse workforce (“Vision”).

**WHEREAS**, two of the BWL’s 2021-2025 Strategic Plan Priorities are focused on Customer & Community and Climate & Environment (“Strategic Priorities”). Key strategies that support these priorities include:

- Supporting, encouraging, and enabling emerging beneficial electrification.
- Promoting economic development and regional partnership that create growth and synergy.

**WHEREAS**, one of the BWL’s largest electric commercial/industrial customers has entered a joint venture with another manufacturing company (“prospective customer”) that directly supports beneficial electrification.

**WHEREAS**, the project is expected to result in a significant increase in both electric load and revenue.

**WHEREAS**, the facility operational and electric load characteristics are unlike the BWL’s typical commercial/industrial customer base, represents a “one of kind” customer profile and is not suited for the BWL’s existing rate structure.

**WHEREAS**, the BWL has designed an incremental cost rate to serve the prospective customer that is expected to hold other customers harmless and not burden the entire BWL commercial/industrial rate base.

**WHEREAS**, the BWL is unaware of a similarly situated commercial/industrial customer to warrant change in its rate design and tariff structure at this time.

**WHEREAS**, the additional economic development benefits warrants a Special Electric Service Contract for the above-mentioned investment, which is expected to include special electric service rates and additional provisions that mitigate BWL risks.

**WHEREAS**, a Special Electric Service Contract for the above-mentioned investment is in alignment with the BWL’s Vision and Strategic Priorities.

**WHEREAS**, because the provisions of Special Electric Service Contract for the above-mentioned investment are unique to the BWL’s standard rate tariff, approval by the Board of Commissioners is appropriate.

**WHEREAS**, staff has been actively engaged in discussions with the prospective Customer and may be selected as the utility provided to support the above-mentioned investment.

**WHEREAS**, staff respectfully request the Board of Commissioners to authorize the General Manager to finalize and execute on behalf of the BWL a Special Contract with the prospective customer in the event the BWL is selected as the utility provider to support the above-mentioned investment.

**RESOLVED**, the General Manager is authorized to finalize and execute on behalf of the BWL a Special Electric Service Contract for the above-mentioned investment with the prospective customer.